## ENCOMPASS IDEAS A PUREPLAY AGENCY

For Beauty, Wellness & Nutraceutical Industry



WHERE DIGITAL CAMPAIGNS FIND A SOUL

#### Brands who made us proud:



**Beauty / Skincare Brand Segment** 













**General Wellness Segment** 











**And Counting.....** 

**Sports Nutrition Segment** 





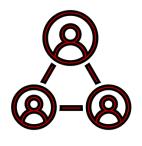






#### **Our Services:**





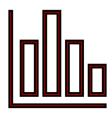




**Social Media Marketing** 

Influencer Marketing

**Digital Marketing** 





**Data Analytics** 

Facilitate Market Expansion (SEA + GCC + Europe)

## Why Us?



A **Full Service Model** fuelling your commercial objectives and growth by aligning Digital and Social Media Marketing; around the globe.



10+ years of domain knowledge / expertise



Consumer Insights



Industry Insights



Ideate to Execute Brand Campaigns



Audit based relevant Influencers



**Current Trends** 



Brand Story Telling Marketing
Strategy



# Sample Case Studies





Client Brief: Brand Awareness and drive DTC traffic

**Industry**: Nutritional Lifestyle Supplements

**Approach**: Brand Mega Campaign involving Influencers PAN India

**Results:** 40% growth in Organic likes on SM.

300% growth in web traffic on DTC.

300 + unique customer leads.





**Client Brief: Brand Awareness** 

**Industry**: Sports Nutrition

**Approach**: Mega Influencer led campaign for

90 days

**Result :** Over 650 contest entries + 80,000 new engagement + 2.8 million impressions + 300,000 views



Client Brief: Increase Traffic to website and increase in organic growth on social media.

**Industry**: Sports Nutrition

Approach: Influencer led Brand Campaign +

Social Media Give-Away Contests.

**Result:** 35% increase in Organic growth + 20% increase in traffic to D2C website.





Client Brief: Brand Awareness and drive DTC traffic

**Industry**: Skincare

**Approach**: Influencer content used as conversion adverts on Social Media

30 days Results: 200 + Transactions.

**ROAS**: 2.5X





EARN YOUR PHYSIQUE

Client Brief: New Product Launch

**Industry**: Sports Nutrition

**Approach**: Live Sessions + launching during

Mother's Day

**Result:** 30% increase in organic growth.

100 new leads generated. 12-15 % conversion rate



Client Brief: **Brand Awareness and re-positioning.** 

**Industry**: Sports Nutrition

Approach: Influencer led Brand Campaign +

Social Media Give-Away Contests.

Result: 700% organic growth.

5000 new customers.





**Industry**: Goat Milk based Skincare Products

**Approach**: Influencer Marketing

Results from only paid influencers: (Total 5 paid + 20 Barter)

April 14, 2022 - @vilvah\_

5 16 10.9k 4.31%

Influencers Media posted Total engagements Avg. engagement rate



Client Brief: Brand Recall and Organic growth on Social Media

**Industry**: Anti Aging Skincare

Approach: Brand Mega Campaign involving 150 Influencers PAN India

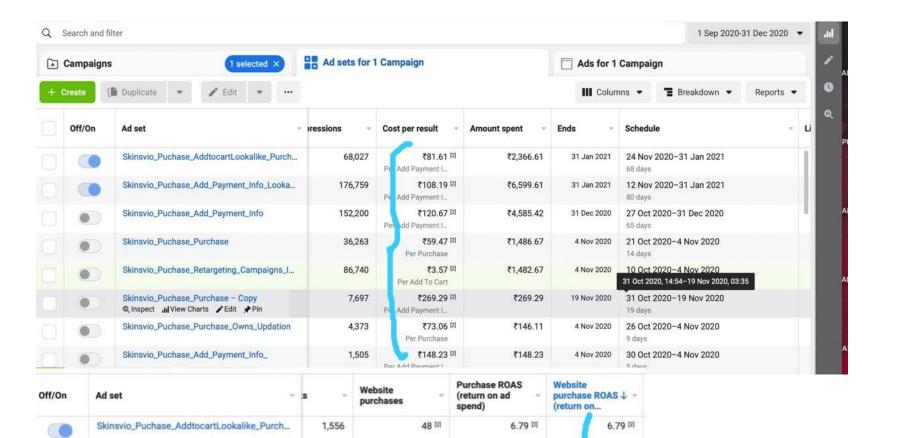
**Results:** Acquiring 200 unique customers organically.

30% growth in web traffic on DTC.

Total participants: 30+







123 [2]

77 [2]

25 [2]

26 2

4 [2]

2 [2]

2 [2]

2 [2]

351 [2]

Total

5.27 [2]

5.01 [2]

4.49 [2]

4.42 [2]

4.08 [2]

3.08 [2]

3.04 [2]

2.93 [2]

Average

4.16 [2]

5.27 [2]

5.01 [2]

4.49 [2]

4.42 [2]

4.08 [2]

3.08 [2]

3.04 [2]

2.93 [2]

4.16 [2]

Average

Skinsvio\_Puchase\_Add\_Payment\_Info\_Looka...

Skinsvio\_Puchase\_Retargeting\_Campaigns\_I...

Skinsvio\_Puchase\_Add\_Payment\_Info

Skinsvio\_Puchase\_Purchase - Copy

Skinsvio\_Puchase\_Add\_Payment\_Info\_

Results from 29 ad sets 0

Skinsvio Puchase Retargeting Campaigns I...

Skinsvio\_Puchase\_Purchase

4,642

2,636

537

1,834

145

103

49

77

Total

13,458



## Paid Performance Insights

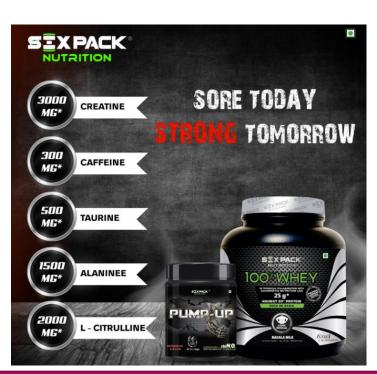


## Sample Creatives













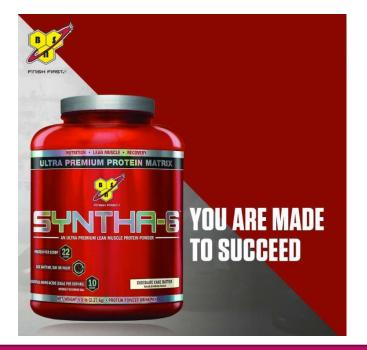


























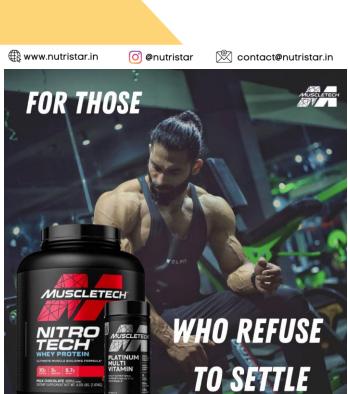














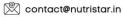


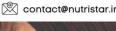




MUSCLETECH







MY LIFE

MY WHEY

MUSCLETECH





## Influencers Content Reels



https://www.instagram.com/p/CDjEOrMJcuA/



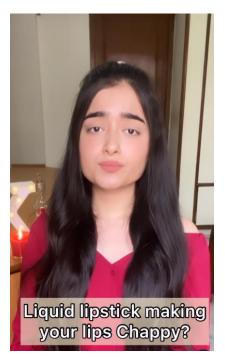
https://www.instagram.com/p/CdJDnFklV4J/







https://www.instagram.com/reel/Cc0RvT5J0LL/?utm\_source=ig\_web\_copy\_link



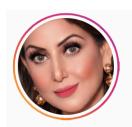
https://www.instagram.com/p/CcXM\_I-AVud/

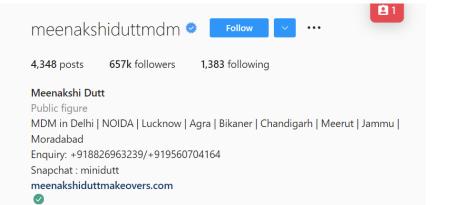


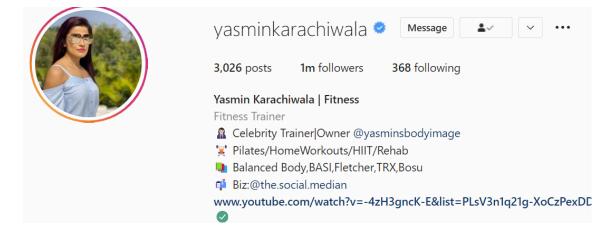
## Influencers (Mega + Macro + Micro)

## Sample Mega Influencers



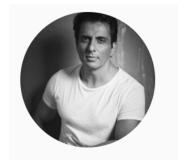


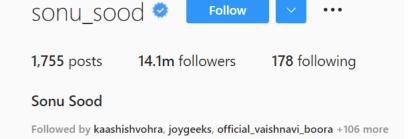












## **Beauty/Skincare Influencers**





makeupaddict\_jazz

Follow



3,282 posts

163k followers

2,142 following

💋 Jazz Wahan 💋

MAKEUPARTIST/ADDICT &

BOOKINGS: MEmail:jazzwahan@gmail.com New Delhi

www.news18.com/news/lifestyle/future-of-indian-weddings-in-t



missflorocina

**Follow** 



45.7k followers 993 following 246 posts

Florocina

Public figure

Mastering the art of being extra  $\Rightarrow$ 

Fashion & Beauty

Don't forget to check my reels section 💙

Kolkata, IN



kanikachandamakeupstories





2,338 posts

123k followers

1,979 following

KANIKA CHANDA

Makeup Artist | Educator | Mother

BOOKINGS **B** 9899322789

GURGAON / DELHI / GLOBAL

kanikachanda.com





ishakhannamakeup

Follow

**2,803** posts

104k followers

1,934 following

Isha Khanna | Makeup Artist

Makeup Artist

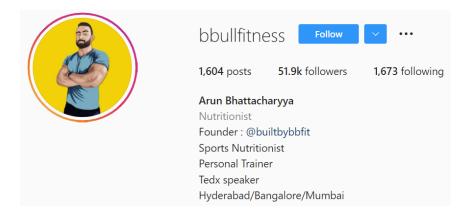
Pro Makeup Artist | Educator

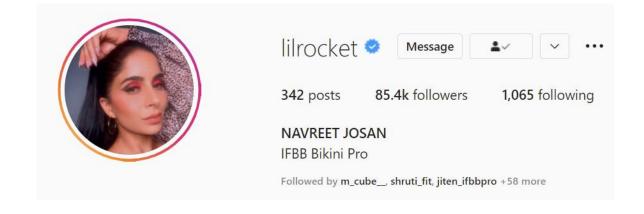
Gurgaon | Travels Globally



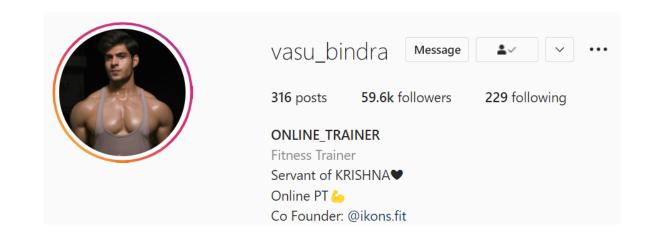
#### Fitness/Wellness Influencers













## AND

5000 + Micro and Nano Influencers.

300+ confirmed Influencers to run a Campaign with a TAT of 72 hrs.





# Happy to answer any Questions ©

Just connect to us and lets **TALK** 

Connect with us: sukanya@encompassideas.com

Website: www.encompassideas.com